

Message

From: Kat West [kwest@skeo.com]
Sent: 2/10/2020 5:48:48 PM
To: Steve Carter [scarter@nalt.org]; Denman, Bill [Denman.Bill@epa.gov]
Subject: Introduction EPA & NALT

Flag: Follow up

Hi Bill and Steve, happy Monday!

I wanted to begin making introductions between EPA and the North American Land Trust by starting with the two of you. EPA has expressed interest in creative strategies like conservation easements to support site redevelopment and Steve has expressed interest in working with more companies and redevelopers on contaminated properties...so I think there is great potential here.

Bill Denman is the EPA Region 4 Redevelopment and Chemicals Branch Chief. Bill is one of the most creative redevelopment experts I've ever known and has a specific interests in land trusts. Bill also has a great connection with BASF. Steve Carter is the President of the NALT which was involved in the Santa Susana site in California.

Should we set up a conference call to talk? Below are some potential dates/times:

- Thursday, Feb 13th at 11 am ET
- Friday, Feb 14th at 11 am ET
- Wed, Feb 19th at 11 am ET
- Thurs, Feb 20th at 11 am ET

With warm regards,

Kat West

Senior Associate

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